

Meru Networks appoints M.M. Vaquinhas for Portuguese distribution

Rapid-changing Portuguese marketplace ideal to adopt latest technologies

London, UK - 17th June, 2008 – [Meru Networks](#), the leader in mobility infrastructure for data, wireless voice (VoIP) and video today announced that it has appointed [M.M. Vaquinhas, Lda](#), (MMV) as a representative distributor, under the recently launched [Meru Partner Program](#), and consultant for the company in Portugal. The partnership represents another entry by Meru into a marketplace that has been an early adopter of new technologies.

MMV, one of Portugal's strongest IT distributors and with twenty eight years of experience in the local market, will support the country's fast-changing businesses with Meru's Air Traffic Control™ Technology to bring the benefits of the cellular world to the wireless environment. Meru's complete portfolio will be on offer to MMV customers, including 802.11n draft 2.0 access points, controllers and other Meru software applications.

Dave Kelly, VP EMEA at Meru explained: *“Portugal’s appetite for advanced networking solutions is growing rapidly, which this partnership aims to support and take full advantage of. With the combination of our unique wireless infrastructure technology and MMV’s refined dealer network, we feel this is an excellent and competitive pairing that can offer more choice to this important market.”*

MMV has already deployed Meru equipment to fulfill its needs for wireless infrastructure equipment for a fair capital expense. Through its Assured Quality of Service (QoS) for converged voice and data networks, Meru is uniquely qualified for voice over wireless. Attributes such as its Air Traffic Control™ technology provide downstream and upstream QoS to prevent voice degradation in

converged voice and data networks. The technology further eliminates extensive channel planning and ensures fast deployment and lower operational costs, as access points can be deployed at full power reducing equipment and installation costs.

Maria May, Managing Director at MMV commented: *“As a fast growing WLAN company, Meru has a unique offering for the marketplace. We believe that Meru is a leader and visionary vendor and this partnership complements our enterprise. The company delivers the wireless efficiency and bandwidth essential for customers in need of simultaneous data, voice and video over a wireless network.”*

About Meru Networks

Meru Networks is the global leader in wireless mobility infrastructure solutions that enable the All-Wireless Enterprise for Fortune 500 educational, healthcare, enterprise, and government markets. Its industry-leading innovations deliver pervasive, robust wireless service for business-critical applications. Meru's award-winning Air Traffic Control technology brings the benefits of the cellular world to the WLAN environment, and it offers the only solution on the market that delivers the reliability, scalability, and security necessary for converged voice and data services over a single WLAN infrastructure. Founded in 2002, Meru is based in Sunnyvale, California. For more information, visit www.merunetworks.com.

About M.M. Vaquinhas, Lda

M.M. Vaquinhas, Lda has sales channels throughout Portugal, selling through other distributors, retail outlets, resellers, VARS, directly to corporate accounts and most recently through e-commerce. The company has a growing database of approximately 2500 customers with over 250 corporate clients purchasing on a regular basis.

For more information, visit www.mmvaquinhas.pt or call +351 219626500.